
POWER KAZAKHSTAN 2011 POST SHOW REPORT

The 10th Jubilee Kazakhstan International Energy, Electrical Equipment and Machine Building Exhibition and Forum of Power Engineers

1-3 November 2011 | Almaty, Kazakhstan



On 1-3 November 2011, Almaty hosted the 10th Jubilee Kazakhstan International Exhibition and Forum of Power Engineers – Power Kazakhstan 2011 organised by Iteca Kazakhstan Exhibition Company and its British partner, ITE Group Plc. Over these last 10 years, the Power Kazakhstan Project has firmly taken the lead among electrical engineering-related events held in Central Asia having grown into a traditional venue for meetings and business contacts among industrialists and power engineers.

In 2011, the jubilee exhibition occupied two pavilions bringing together more than 140 companies from Kazakhstan, Russia, Ukraine, Belarus, Denmark, France, Slovenia, Poland, South Korea, Lithuania, Austria, and Iran. Traditionally, the exhibition featured the German, Czech, and Chinese National Stands to present over 40 enterprises. The Power Kazakhstan 2011 exhibitors included international and local power companies, world manufacturers and suppliers of electrical equipment, providers of services for power facilities, engineering and consulting companies.

Since its inception, the Power Kazakhstan Project positioned itself as a specialised international event aimed mainly to promote the establishment of joint Kazakhstan ventures and increasing the share of local production for the needs of the domestic power sector. In 2011, exhibitors from Kazakhstan made up 35% of the total number of exhibitors, which turned out to be the highest level ever attained during the 10 years of holding Power Kazakhstan.

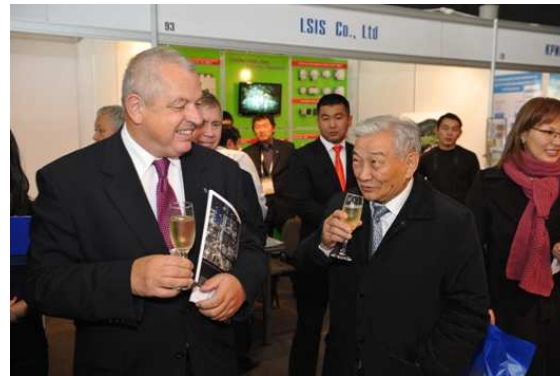
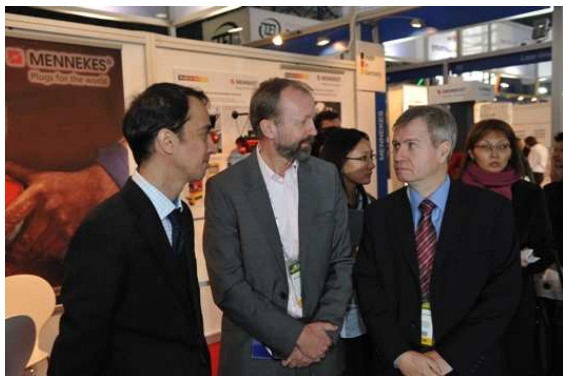
Acting as the General Sponsor of Power Kazakhstan was Vestas Central Europe, which in the near future intends to invest about EUR 200 million in wind power engineering development projects in Kazakhstan and organise construction of wind power plants with a capacity of up to 500 MWt.

The Official Opening of Power Kazakhstan 2011 took place on 1 November and was attended by B. Dzhaksaliyev, Vice Minister of Industry and New Technologies of Kazakhstan; Ye. Abitayev, Managing Director for Production and Technology, Samruk-Energo JSC; and Sh. Urazalinov, Chairman, Kazakhstan Electricity Association. Opening the exhibition, the Vice Minister noted that the development of the country's economy characterised by GDP growth is accompanied by increasing electricity consumption in practically commensurate percentage values.



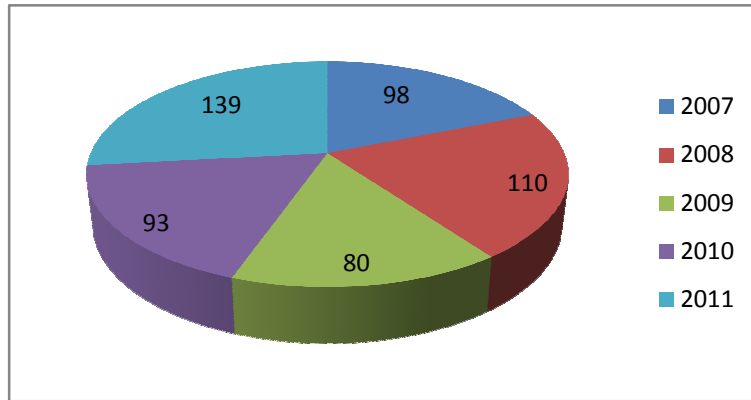
This, in turn, characterises the continued power-consuming development of economy, inefficient and wasteful use of electric energy in all spheres of consumption.

According to him, no radical and abrupt change in the situation can be expected in the short run as this work will require elaboration and implementation of a comprehensive set of legislative, programme, and practical measures. As stated by Mr. Dzhaksaliyev, due to the fact that in April 2011 the Government adopted a decision to ensure annual GDP growth until 2016 at a level of not less than 7%, the estimated electric energy consumption volumes for this period have been revised. Thus, according to him, power generation is expected to make up about 103 billion kWt/hin 2015, with power consumption amounting to 100.5 billion kWt/h. Considering the fact that coal-fired power plants will account for the greater share of all electric power generated, coal production, with due account of the export potential, will reach 131 million tons by that time.

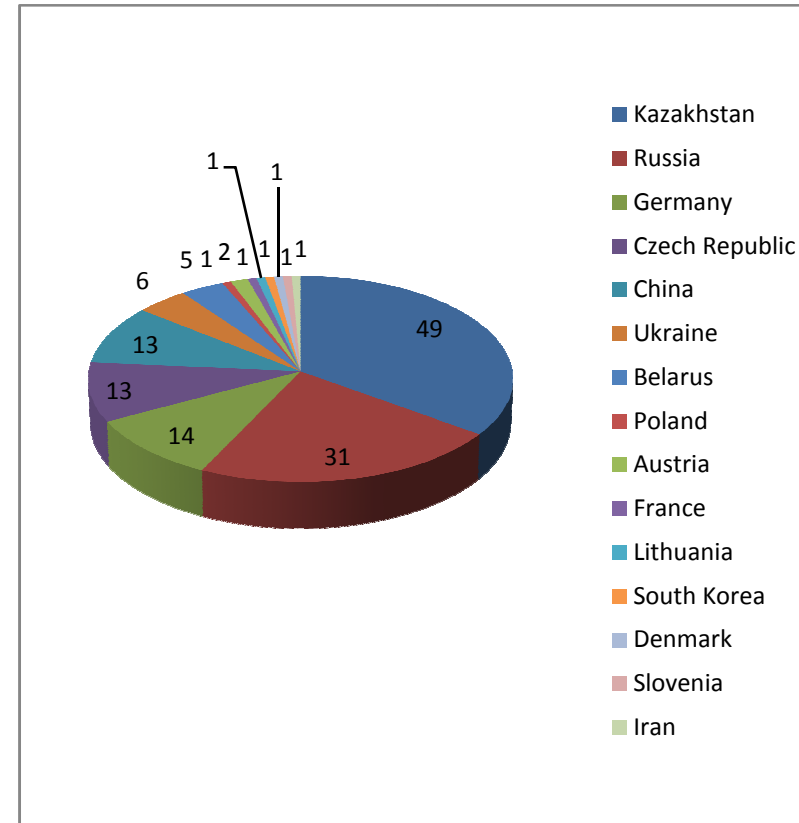


Power Kazakhstan 2011 Exhibitors Polling:

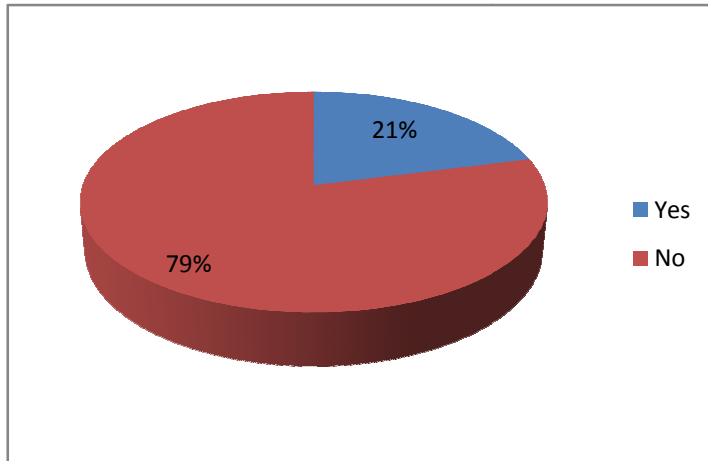
2007-2011 Exhibitors Statistics:



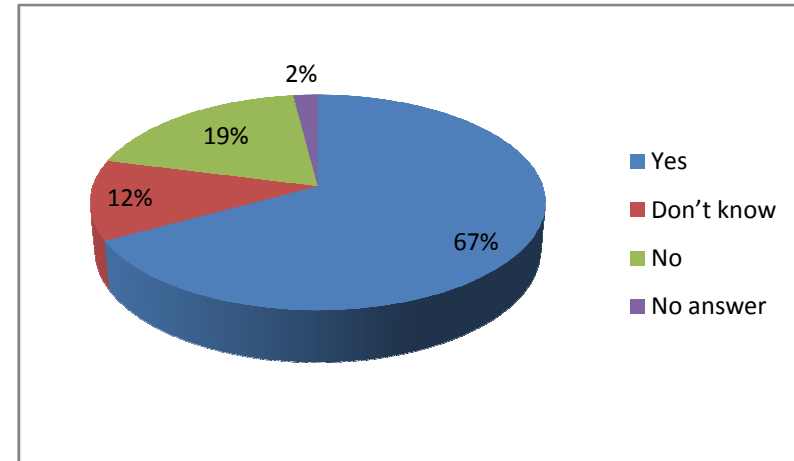
2011 Exhibitors by Countries:



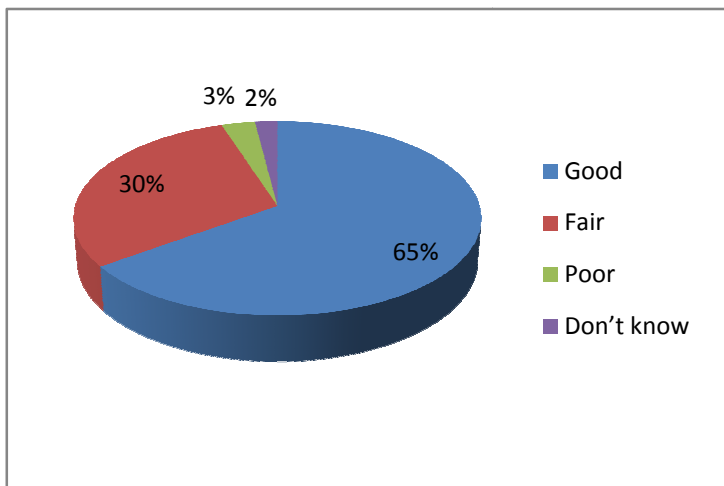
Have you signed contracts at the exhibition?



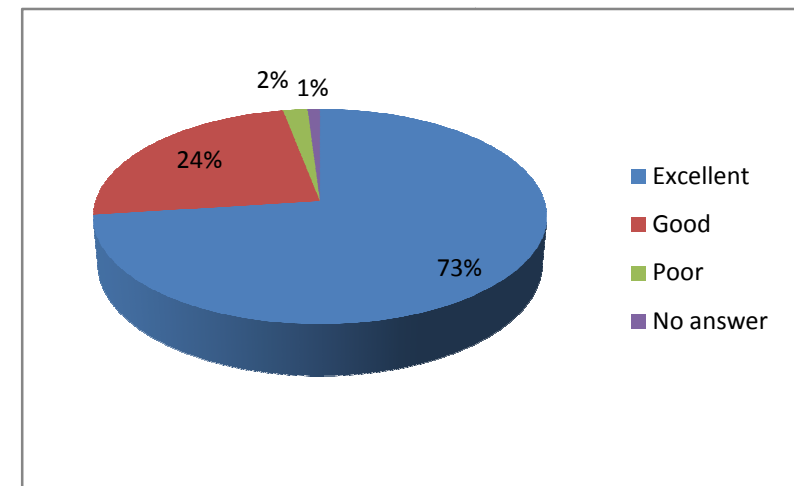
Are you happy with the number of professional visitors to your stand?



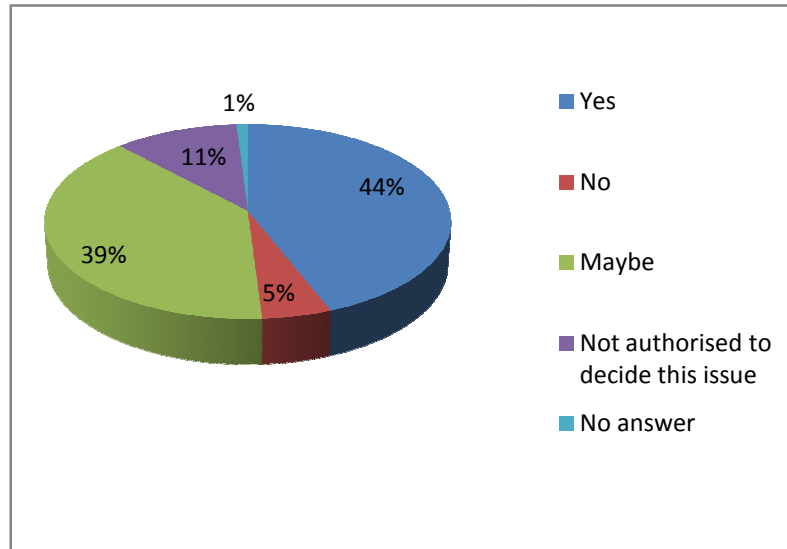
How would you assess the number of useful contacts you established?



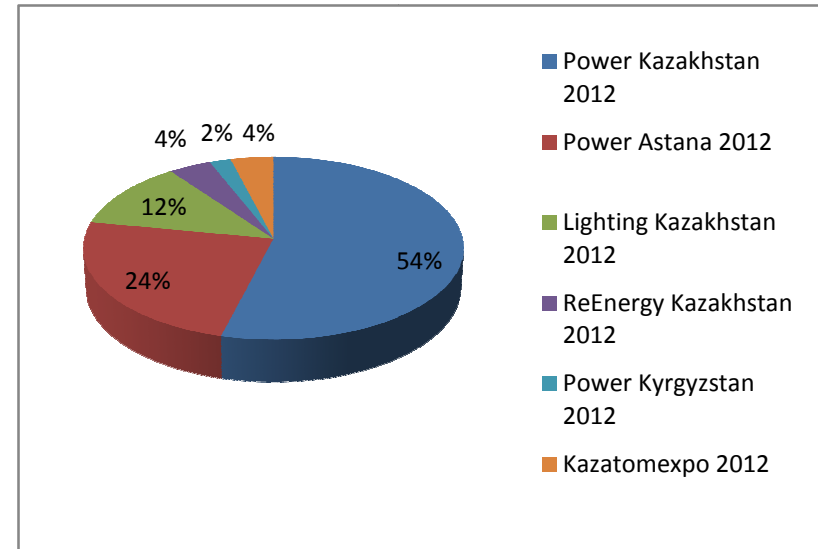
How would you assess the organisation of the exhibition?



Is your company planning to exhibit at Power Kazakhstan 2012?



What projects organised by Iteca in 2012 would you like to take part in?



Power Kazakhstan 2011 Exhibitors:

ABB, Russia
 AC Electro, Kazakhstan
 Alageum, Kazakhstan
 Altyn Saray, Kazakhstan
 AUMA, Germany
 Bayerische Kabelwerke AG, Germany
 Beijing Leader & Harvest, China

VestSnab, Russia
 Delovoi Zhurnal, Kazakhstan
 Delovoi Kazakhstan, Kazakhstan
 Dielectric Cable Systems, Russia
 Zaporozh Transformator, Ukraine
 Investor M, Kazakhstan
 InterEnergo, Russia

Českomoravská elektrotechnická asociace, Czech Republic
Datacon MSI s.r.o., CzechRepublic
East Industry, Kazakhstan
Elcom a.s., CzechRepublic
Elec.ru, Russia
Elgama Elektronika, Lithuania
Elko EP s.r.o., CzechRepublic
Emiter, Poland
Energy Fresh, Russia
ETD Transformátory a.s., CzechRepublic
Evoc, China
Eximet Trafo spol. S.r.o., Czech Republic
Friesland Kabel GmbH, Germany
Gazeta.kz, Kazakhstan
Gerb Schwingungsisolierungen GmbH & Co. KG, Germany
Hakel ROS, Russia
Hym, China
ICAND, Kazakhstan
IEC-Berlin Inter Expo Consult GmbH, Germany
Investor M, Kazakhstan
Iran Transfo CO., Iran
Iskra Sistemi, Slovenia

InfraEnergo, Kazakhstan
Abdikashev's Private Enterprise, Kazakhstan
Academician Sh.Ch. Chokin Kazakh Scientific Research Institute of
Power Engineering, Kazakhstan
KazEnergoKabel, Kazakhstan
Capital.KZ, Kazakhstan
Point Company, Russia
Komplekt-Service, Russia
Korenevo Plant of Low-Voltage Devices, Russia
Kris-Service, Kazakhstan
KEA, Kazakhstan
Kemont, Kazakhstan
Menedzhment Kachestva, Kazakhstan
Miass Machine-Building Plant, Russia
Ministry of Industry and Trade, Czech Republic
Ministry of Economics and Technology, Germany
Mir Tekhnologii, Russia
Nabat Service, Kazakhstan
Neftegazovye Sistemy (AZTPA Drive), Kazakhstan
Patent-Dubl, Kazakhstan
PromSpetsAkkumulyatory, Kazakhstan

Jovyatlas GmbH, Germany
Jumo GmbH & Co. KG, Germany
Kegoc, Kazakhstan
KP Electric Co Ltd, Korea
Kuvag spol.s.r.o., CzechRepublic
LEDEL, Kazakhstan
Legrand Kazakhstan, Kazakhstan
LG Industrial System, Kazakhstan
M.E.N. expert s.r.o., CzechRepublic
Mennekes Elektrotechnik GmbH & Co. KG, Germany
National Business, Kazakhstan
OEZ s.r.o., CzechRepublic
Omicron Electronics, Austria
Pfannenberg GmbH, Germany
Pneumatic Group, Kazakhstan
Reinhausen Power Composites GmbH, Germany
Savoir Faire, Kazakhstan
Schneider Electric, Kazakhstan
Sensit s.r.o., CzechRepublic
Sergi France, France
Shannxi Longxiang, China
Shenzhen Invt, China

Promyshlennoye Elektrooborudovaniye, Kazakhstan
Promyshlenny Kazakhstan, Kazakhstan
PF ElectroService, Kazakhstan
RosEnergoService, Russia
Rybinsk Cable Plant, Russia
Samruk-Energo, Kazakhstan
Sverdlovsk Plant of Current Transformers, Russia
SVEL Group, Russia
SvyazInvest, Belarus
SibEnergoMash, Russia
Power Machines, Russia
Silumin-Vostok, Kazakhstan
SpetsElektra, Kazakhstan
SredAzEnergoServis, Kazakhstan
StroyDorMash, Russia
UnComTech Trade House, Kazakhstan
TEKOS, Russia
Tekhnologiya Svyazi, Kazakhstan
TomskKabel, Russia
UkrTekhnoSintez, Ukraine
UralElektroTyazhMash-UralGidroMash, Russia
Ust-Kamenogorsk Condenser Plant, Kazakhstan

Sieyuan Electric Co., China
SMA Solar Technology AG, Germany
Suedkabel GmbH, Germany
Tavrida Electric Astana, Kazakhstan
Test Instruments, Kazakhstan
U.I. Lapp GmbH, Germany
Valsa, Kazakhstan
Vestas Central Europe, Denmark
Vitela Group, Kazakhstan
Westminster, Kazakhstan
ZhejiangCaiki Electric, China
Zhejiang Holley International Co. Ltd, China
Alliance Energo Company, Kazakhstan
AtomEnergoKomplekt Kazakhstan, Kazakhstan
Bresler, Russia

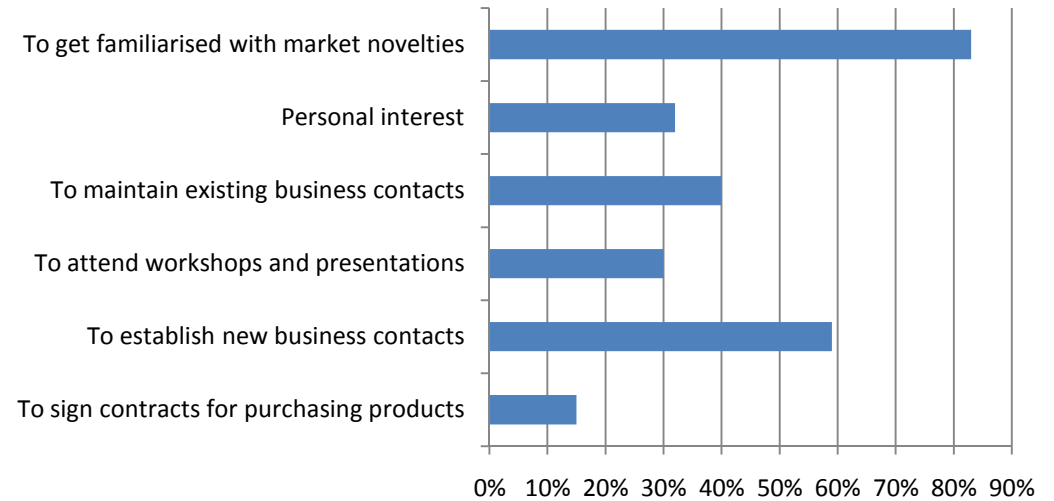
FK Trans, Kazakhstan
Ekra KZ, Kazakhstan
Elecom, Russia
ElectroIsolit, Russia
Relsis Electrical Engineering Plant, Ukraine
Energetika i Energosnabzheniye Regionov, Russia
Energetika, Russia
Energo Info, Russia
Energo Inform, Russia
EnergoKomplekt, Belarus
EnergoMir, Ukraine
EnergoPolis, Russia
YuAIZ, Russia
YaEMZ, Russia

During three exhibition days, Power Kazakhstan 2011 was attended by about 3,000 professional visitors from Kazakhstan and neighbouring countries.

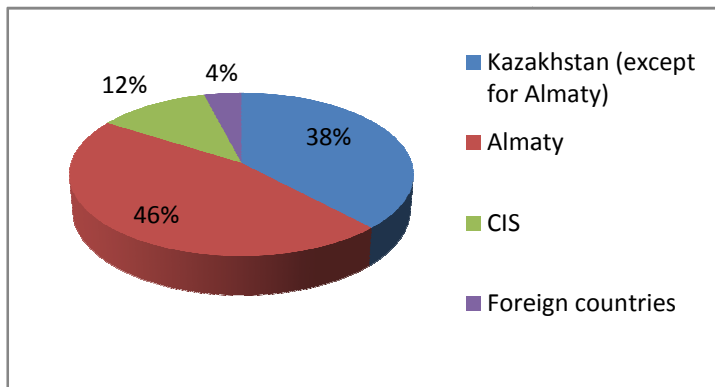
The greatest number of visitors came from Almaty – 1,374; from Astana – 184; from Karaganda – 67; Taldykorgan – 54; Ust-Kamenogorsk – 52; Kyzylorda – 48; Atyrau – 46; Pavlodar – 41; Aktau – 41; Kostanai – 34; Rudny – 32; Aktobe – 31; Uralsk – 29; Kokshetau – 29; Temirtau – 29; Taraz – 28; Petropavlovsk – 27; Zhezkazgan – 27; Ekibastuz – 19; Aksai – 14; Zhanaozen – 4.

Exhibition Visitors Polling:

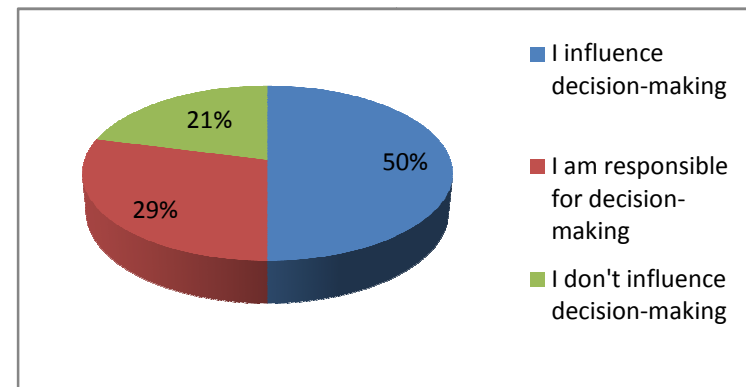
Please specify the main purpose of your visit to the exhibition.



Visitors by Regions:



Are you authorised to sign contracts?



The Power Kazakhstan Project featured an important business event, the annual Kazakhstan Forum of Power Engineers. In 2011, the Forum took place on 1 November at the Holiday Inn bringing together over 150 Kazakhstan and foreign power industry specialists – heads of regional electricity grid and generating companies, energy suppliers, system and centralised auction operators, representatives of industry-specific scientific research and design institutes, power engineers of large industrial consumers, and other industry professionals. Also, the Forum was attended by representatives of ministries and authorities, Agency for Regulation of Natural Monopolies, and CEOs of major Kazakhstan companies, such as KEGOC JSC, Samruk-Energo JSC, and KOREM JSC.

Reports were delivered by more than 25 specialists, including A. Satkaliyev, Managing Director, Samruk-Kazyna National Welfare Fund JSC; S. Tull, UNDP Resident Representative in Kazakhstan; G. Andreyev, General Director, KazNIPIEnergoProm Institute JSC; G. Akopyants, President, Energia KazNIPII TES JSC; M. Becker, Director, USAID Market Energy Project.

The Forum's key subjects were: Status and Development Prospects of Kazakhstan's Power Sector; Power Engineering and Applied Innovative Developments; Prospects for Development of Renewable Energy Sources; and Safety Issues in Power Engineering.

